**JOB DESCRIPTION**

Title: **HEAD, RESOURCE MOBILIZATION DEPARTMENT** Reports to: Global Executive Director, Global Fund for Jesus Duty Station: Global Office in Johannesburg, South Africa Duration of Contract: 3 years renewable according performance (3-month probationary period) Annual Salary: Base Salary plus Total Rewards Package

**CORPORATE BACKGROUND:**

The Global Fund For Jesus is a global public benefit organization and universal platform that works to bring the Kingdom of God on earth by focusing on alleviation of global and social justice issues, through resource mobilization and program implementation networks, partnerships and strategic alliances that uplift the disadvantaged through education, health, infrastructure development, poverty alleviation, food security and employment creation strategies and projects.

**OVERVIEW OF POST FUNCTIONS**

Under the general oversight of the Global Fund For Jesus (GFFJ) & Global Business Roundtable (GBR) Convenor and the leadership and direct supervision of the GFFJ Global Executive Director, the incumbent develops, implements and fast-tracks a ground-breaking, multibillion-dollar global strategy to mobilize resources to fund GFFJ operations and services around the world.

**SUMMARY OF CRITICAL DUTIES**

**I. Strategy & Resource Mobilization (securing new and additional resources)**:

1. Designs and executes a global strategy and media platform to fast-track (*quickest route to achieve results*) a ground-breaking (*innovative, unprecedented*) multibillion-dollar (*valued at several billions per year in 5 to 10 years)* global resource mobilization strategy (*cash, shares, real estate, movable property, bequeath estate, human resources*) to fund GFFJ operations (*5 Continental Regions, 30 Regional Offices and 200 Country Offices)* and services (*health, education, food security, entrepreneurship and economic empowerment projects*).
2. Provides leadership, management and direction to Resource Mobilization Sector Managers to generate global, regional and national support and assistance in cash, shares, real estate, movable property, bequeath estate and human resources to fund GFFJ operations and services.

II. **Networking & Partnership Engagement**:

1. Influence, outreach, network, engage and manage productive relationships with funders, grantors, donors, philanthropists, investors, entrepreneurs, CEOs, Heads of State and/or top-tier government officials, business executives and high level corporate stakeholders, as well as top-tier global organizations and faith-based ministries and leaders.
2. Provides guidance, training and support to 30 Regional Directors and 200 Country Directors around the world to contribute to meet the global, regional and national resource mobilization goals and targets.

III. **Program Leadership & Management**:

1. Plans, develops and manages the Resources Mobilization Department and Staff working closely with key internal and external stakeholders at the Sakhumnotho Holding Groups, Global Business Roundtable and Global Fund For Jesus.
2. Establishes fundraising benchmarks and indicators to measure and track resource mobilization efforts at global, regional and national level making corrective actions as needed to ensure progress toward targets and facilitate secure resource streams and sustainability.

**FUNCTIONAL SKILLS, KNOWLEDGE & EXPERIENCE**

* Proven track record and experience in millionaire/billionaire fundraising, resource mobilization and business/project development, preferably in international population, health, development, relief, advocacy and investment fields.
* Ability to develop strategic alliances and partnerships with a variety of public, private and non-profit stakeholders, particularly international funders, grantors, donors, philanthropists, CEOs, investors, game-changers, decision-makers and faith-based leaders.
* Strong knowledge in grant writing, donor reporting and pitching to grant donors, corporate social responsibility, investors, faith-based institutions and foundations.
* Excellent interpersonal, negotiation, networking, presentation and communication skills, and sales, marketing or business development track record, including proven ability to conceptualize, innovate, plan and execute ideas and deliver results.

**ESSENTIAL QUALIFICATIONS**

* Advanced university degree with postgraduate training in business, finance, economics, international or public relationships or development, social sciences, law or related field.
* Over 15 years of combined national and international experience with for-profit, commercial entities and their affiliated foundations including financial institutions and banks, investors and entrepreneurs, multinational and local businesses and/or public/private partnerships, and bilingual/multilingual and bicultural/multicultural skills.
* 100% Christian background and commitment to do what Jesus would do if He were physically present on earth.

**APPLICATION INSTRUCTIONS**

Interested candidates are requested to apply with a Cover Letter, updated CV, recent photograph and, most importantly for screening purposes, a “one-page response” to the 5 topics/questions below. Submissions will be reviewed on a rolling basis until a candidate is chosen, or until the closing date, whichever occurs earlier. Please forward all information by June 25, 2021 and reference in the subject matter the position of interest. Thank you.

1. Summary of your qualifications and experience.
2. The reason why you are interested in the position.
3. Summary of your three main strengths and three areas for improvement.
4. What makes you unique and distinguishes you from other top-tier candidates.
5. Description of your walk, relationship and experience with Jesus Christ.