**JOB DESCRIPTION**

Title: **REGIONAL DIRECTOR, SPECIFIC WORLD GEOGRAPHIC REGION** Number of Positions: Fifteen (15)

* Canada (Vancouver, Toronto and/or Montreal), USA (Los Angeles, New York, Washington, D.C., Chicago, Houston and/or Georgia, Philadelphia and Massachusetts), Mexico, Guatemala, Dominican Republic, Ecuador, Brazil, Italy, Germany and/or Luxemburg), Israel

Reports to: Global Executive Director, Global Fund For Jesus (GFFJ) Duty Station: Specific Region Geographic Regional Office Duration of Contract: 3 years renewable according performance (3-month probationary period) Annual Salary: Base Salary plus Total Rewards Package

**CORPORATE BACKGROUND:**

The Global Fund For Jesus (GFFJ) is a global public benefit organization and universal platform that works to bring the Kingdom of God on earth by focusing on alleviation of global and social justice issues through resource mobilization and program implementation networks, partnerships and strategic alliances that uplift the disadvantaged through education, health, infrastructure development, poverty alleviation, food security and employment creation strategies and projects.

**OVERVIEW OF POST FUNCTIONS**

Under the leadership and direction of the GFFJ Global Executive Director, the incumbent plans, directs, implements, monitors, evaluates and fast-tracks a ground-breaking, multimillion-dollar Regional Resource Mobilization and Multi-Sector Services Strategic Plan to execute GFFJ operations and services in a select continent, region and respective countries.

**SUMMARY OF CRITICAL DUTIES**

**I. Strategy & Resource Mobilization (securing new and additional resources, and making better use of, and maximizing existing resources)**:

1. Designs, plans, establishes, grows and develops a Regional Office capacity to carry out a Resource Mobilization Strategy (*cash, shares, real estate, movable property, bequeath estate, human resources and ambassadors*) and a Multi-Sector Services Strategy (*health, education, food security, job creation, entrepreneurship and economic empowerment projects*) according to regional assets, priorities, needs and public, private and non-profit resources.
2. Contributes to fast-track (*quickest route to achieve results*) 3 to 5 Country Offices, 3 to 5 investments and 3 to 5 multi-sector services projects per year to meet the needs of disadvantaged, marginalized and vulnerable populations, and contribute to socioeconomic economic development in conjunction with public, private, non-profit and international agencies and organizations and select faith-based, community and non-governmental organizations.

II. **Networking & Partnership Engagement**:

1. Influence, outreach, network, engage and manage productive relationships and partnerships with funders, grantors, donors, philanthropists, investors, CEOs, Heads of State and/or top-tier government officials, business executives and high level corporate stakeholders, as well as top-tier global organizations and faith-based ministries and leaders.
2. Recruit, oversee, guide, train and support Country Directors in specific geographical regions to conduct national resource mobilization efforts and multi-sector services projects.

III. **Program Leadership & Management**:

1. Plans, develops and manages a Regional Office comprising multiple Country Offices working closely with key internal and external stakeholders, particularly: Sakhumnotho Group Holdings’ Regional Investment Officer and Global Business Roundtable’s Regional Director.
2. Ensures delivery of quarterly, biannual and annual fundraising and multi-sector services projects benchmarks at regional and national levels making corrective actions as needed to ensure progress toward targets and sustainability efforts.

**FUNCTIONAL SKILLS, KNOWLEDGE & EXPERIENCE**

* Proven work experience in millionaire resource mobilization and business/project development in international population, health, development, relief, advocacy and investment fields.
* Ability to develop strategic alliances and partnerships with a variety of public, private and non-profit stakeholders, particularly international funders, grantors, donors, philanthropists, CEOs, entrepreneurs, investors, decision-makers and faith-based leaders.
* Strong knowledge in grant writing, donor reporting and pitching to grant donors, corporate social responsibility, investors, faith-based institutions and foundations.
* Excellent representation, interpersonal, negotiation, networking and communication skills, and sales, marketing or business development track record, including proven ability to innovate, plan and execute ideas and deliver results.

**ESSENTIAL QUALIFICATIONS**

* Advanced university degree with postgraduate training in business, finance, economics, international or public relationships or development, social sciences, law or related field.
* Proven background and ability to work effectively in one or more GFFJ program sectors: health, education, food security, job creation, entrepreneurship, economic development.
* Over 15 years of combined national and international experience and exposure to for-profit, commercial entities and their affiliated foundations including bilateral and multilateral financial institutions, investors and entrepreneurs, multinational and local businesses, international NGOs and/or public/private partnerships.
* 100% Christian background and commitment to do what Jesus would do if He were physically present on earth.

**APPLICATION INSTRUCTIONS:**

Interested candidates are requested to apply with a Cover Letter, updated CV, recent photograph and, most importantly for screening purposes, a “one-page response” to the 5 topics/questions below. Submissions will be reviewed on a rolling basis until a candidate is chosen, or until the closing date, whichever occurs earlier. Please forward all information by June 25, 2021 and reference in the subject matter the position of interest. Thank you.

1. Summary of your qualifications and experience.
2. The reason why you are interested in the position.
3. Summary of your three main strengths and three areas for improvement.
4. What makes you unique and distinguishes you from other top-tier candidates.
5. Description of your walk, relationship and experience with Jesus Christ.